

08/04/2025

RECOMMENDATION	BUY
Target price	13,500
Current price	10,450
Upside/downside	29%

STOCK INFORMATION

Outstanding shares (mil)	432
Free float (mil)	85%
Market cap. (billion VND)	4,927
3m avg. volume (shares)	1.1
Foreign ownership (%)	7%
First listing date	18/12/2015

SHAREHOLDER STRUCTURE

B.O.T Hai Thach Inv JSC	16.1%
Deo Ca Group JSC	1.0%

SHAREHOLDER STRUCTURE

TTM EPS (VND)	937
BVPS (VND)	21,845
Debt/Equity (%)	0.4
ROA (%)	1.1%
ROE (%)	3.7%
P/E	10.6
P/B	0.5
Dividend yield (%)	0%

PRICE PERFORMANCE



COMPANY PROFILE

Deo Ca Transport Infrastructure Investment Joint Stock Company (HHV), established in 1974, currently operates in three core business segments: transport infrastructure investment, construction, and the operation of BOT (Build–Operate–Transfer) projects.

ANALYST

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PROSPECTS FROM THE CONSTRUCTION SEGMENT

- In 2024, HHV recorded solid business performance, with net revenue and net profit after tax reaching VND 3,308 billion (+23% YoY) and VND 473 billion (+30% YoY), respectively. The results were driven by improvements in core business activities, including construction and BOT toll collection, thereby completing 105% and 117% of the full-year business plan, respectively.
- In 2025F, HHV is expected to maintain its recovery momentum, supported by: (i) Net revenue of VND 3,729 billion (+13% YoY), primarily driven by the construction segment, underpinned by a substantial backlog. The construction backlog for the 2025F–2027F period is projected to be 3.5 times higher than the average revenue during 2023–2024, with profit recognition expected to peak in 2025F–2026F; and (ii) Under the base-case scenario and applying a conservative view, NPAT-MI is forecast to improve by +14% YoY, reflecting continued recovery in core business performance throughout 2025.
- We recommend a **BUY** on HHV shares with a target price of VND 13,500 per share, implying a potential upside of 29% from the closing price on April 8, 2025. This recommendation reflects our view that the company's business outlook continues to improve and that the stock is currently trading at an attractive valuation.

2024 Business Performance Update

In 2024, HHV reported net revenue of VND 3,308 billion (+23% YoY) and net profit after tax of VND 473 billion (+30% YoY), fulfilling 105% and 117% of its respective annual targets. Key highlights include:

- Revenue growth of 23% YoY was primarily driven by two core segments:
 - BOT toll collection contributed approximately VND 1,914 billion (+22% YoY), supported by a 10% increase in average ticket prices and an 11% rise in average traffic volume.
 - Construction and installation revenue reached VND 1,152 billion (+10% YoY), mainly derived from the Quang Ngai – Hoai Nhon and Cam Lam – Vinh Hao expressway projects.
- Gross profit margin improved by 0.4 percentage points YoY, mainly due to stronger performance in the BOT segment, where both traffic volume and ticket prices recovered.
- Financial expenses increased by 22% YoY, likely attributed to higher interest costs associated with the capitalization of project-related debt.

2025 Forecast

For 2025, we project net revenue of VND 3,729 billion (+13% YoY) and NPATMI VND of 460 billion (+14% YoY), based on the following assumptions:

- Revenue is expected to grow by 13% YoY, driven primarily by the construction segment, while the BOT segment is projected to remain stable: