

DIVERSIFY FOR GROWTH

27/02/2026

RECOMMENDATION **OVERWEIGHT**
TARGET PRICE **42,400**
UPSIDE/ DOWNSIDE **17.8%**

STOCK INFORMATION

Outstanding shares (mn)	7,086
Market cap (VND bn)	253,687
Free-float	55%
3-month ADTV (shares)	16,099,390
Foreign ownership ratio	22.54%
Listing date	04/06/2018

SHAREHOLDER STRUCTURE

Masan Group Corporation	14.84%
Nguyen Thi Thanh Thuy	4.93%
Ho Anh Minh	4.88%
Ho Thuy Anh	4.88%
Mapleleaf Co., Ltd	4.96%
Other	65.51%

KEY METRICS

EPS TTM	3,577
BVPS TTM	23,996
D/E	5.6
ROA	2.3%
ROE	16.0%
P/E	9.7
P/B	1.5

PRICE CHANGE



COMPANY OVERVIEW

Vietnam Technological and Commercial Joint Stock Bank (TCB) was established in 1993. The bank operates in deposit-taking, capital trading, and related financial services. Techcombank became a publicly listed company in 2007.

ANALYST

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- FY2025 Financial results: TCB closed FY2025 with pre-tax profit of VND 32,538 billion (+18.2% YoY), exceeding the AGM target by 3%. Consolidated credit growth was robust at 21%, led by retail lending (+27%), while real estate loan concentration declined from 31% to 29%. However, NIM compression limited net interest income growth to just 7.5% YoY.
- The bright spot was non-interest income, which surged 32.7% YoY. Meanwhile, operating costs remained well-controlled, with CIR declining. Asset quality was stable, with the NPL ratio trending down and the loan loss coverage ratio improving.
- 2026 Outlook: The initial credit quota stands at only 12% – meaningfully below the 18.4% achieved in 2025. NIM is expected to remain under pressure in H1 as deposit rates rise by a further 50–60 bps, before recovering in H2 as the loan book reprices. Growth drivers are shifting toward non-interest income: TCBS stands to benefit from rising corporate bond issuance demand as credit quotas tighten; Techcom Life will roll out nationwide through the bank's 300+ branch network; and new products such as TCB Gold and digital asset trading are slated for launch during the year. We expect non-interest income to grow 15–20% YoY, partially offsetting the slower pace of NII growth.
- Valuation: We forecast FY2026 pre-tax profit of VND 39,078 billion (+20.1% YoY), implying an ROE of 15.4%. Based on a blended P/B and Residual Income valuation approach, we initiate an OVERWEIGHT recommendation on TCB with a target price of VND 42,400 per share.

FY2025 FINANCIAL RESULTS

For FY2025, TCB posted solid financial results with pre-tax profit reaching VND 32,538 billion, up 18.2% YoY, exceeding the bank's internal target by 3% but coming in 13% below our previous forecast due to sharper-than-expected NIM compression. Growth was primarily driven by strong non-interest income and effective cost and provisioning discipline.

In Q4 alone, TCB achieved a record quarterly profit of VND 9,153 billion, surging 95% YoY. This was largely due to a low base in Q4/2024, when the bank incurred a one-off charge of VND 1,800 billion related to the termination of its exclusive bancassurance partnership with Manulife.

Net Interest Income (NII)

Parent-bank credit growth reached 18.4%, in line with the State Bank of Vietnam (SBV) guidance, while consolidated credit growth came in at 21% YoY. However, NIM compression weighed on net interest income, which grew a modest 7.5% YoY to VND 38,155 billion in FY2025. Throughout 2025 – particularly in Q4 – TCB, in line with the broader banking sector, raised deposit rates to ease liquidity pressures. Based on our observations, deposit rates across tenors increased by 50–70 bps in Q4, with a further ~135 bps of cumulative hikes in the first two months of 2026.

Non-Interest Income (NOII)

Non-interest income for FY2025 reached VND 15,236 billion, up 32.7% YoY, contributing 28.5% of total operating income. Key drivers included net fee income (accounting for 75% of NOII, +7.8% YoY) and a strong rebound in other income, largely reflecting the absence of the one-off VND 1,800 bn